

2021 FOX FORESIGHT™ Table of Contents



RESILIENCY IN TIMES OF UNCERTAINTY 4

Resilient enterprise families have learned how to see beyond the crisis at hand to find the opportunities hidden underneath.



A DECADE OF TRANSFORMATION IN ONE YEAR 12

Family offices left 2020 looking very different than the way they entered it. We capture the changes we saw and project the changes to come.



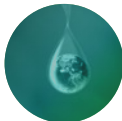
FIVE KEYS TO ENTERPRISE FAMILY CONTINUITY 20

Family wealth preservation is not guaranteed simply by effectively managing a family’s wealth. The most successful multigenerational families all share five key attributes.



REDUCE FAMILY CONFLICT BY BUILDING CONSENSUS 30

Fostering innovation and new thinking is key to enterprise survival. And a consensus-building approach is better for navigating transitions and avoiding choppy waters.



FAMILY PHILANTHROPY’S NEW ERA 38

History will remember 2020 as the year society’s pervasive challenges roared. Two philanthropy experts discuss what they saw in 2020, and what they hope will last for years to come.



ENHANCING FAMILY OFFICE VALUE BY MANAGING COST AND COMPLEXITY 46

If you find it hard to communicate your single-family office’s value, you’re not alone. Learn how some complex and sophisticated family offices have achieved success in illustrating their impact.



BUILDING A SUSTAINABLE DIRECT INVESTING ECOSYSTEM 56

Direct investing is nothing new, but it’s a code not everyone has cracked. And while there are no shortcuts to achieving direct investing success, the right ecosystem will help you get there.